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**“Great things do not happen in little increments.**

**- They happen when someone thinks completely differently.**

👉 **Choose to think differently.”**

**Barnet** **R.** **Hellman**, PMP│CSM

**Professional** **Profile**

* Critical Thinker↪ Initiative Taker↪ Synergistic Doer
* Inquisitive Innovator ᴥ Process Driver ᴥ Great Simplifier
* Technology-aligned ⤿ Business-mind ⤿ Customer-centric
* Transformational Visionary **↺**Prolific Implementer
* Contagious passion ⤳ Laser-focused ⤳ Self-efficacy
* Logical- Balanced ⚖ Strategic Diplomacy♲ Tactical Candor
* Watch Trends ⊱Interpret Reality ⊱Deliver Lean-Necessity
* Intrepid Fixer **⟡** Conflict Resolver **⟡** Solution Creator

**DevOps**

**(28** **Years)**

Program Management

Governance**/**Compliance

Enterprise Solutions

Prod. Lifecycle**/**Delivery

**Leadership**

**(24** **Years)**

Agile Framework

Project Management

Program Director DevOps

Executive / Sr. Manager

Chief Information Officer

Vice President

Information Technology

Director

IT Systems

Technical

Systems Consulting

Software

Development

Production Support

Project Manager

Sr. Manager

Corporate Systems

**Formal**

**Job** **History**

**Pages** **2-3**

**Think** **Differently** **+** **Assertive** **Actions**

**Industry** **Knowledge**

* Healthcare (EHR/EMR)
* eCommerce
* Distribution & Logistics
* Wholesale & Retail
* Manufacturing
* Supply Chain
* Finance & Accounting
* Credit Collections
* Enterprise Software
* Content Management
* Consultancy



**Better Results** **+** **Greater Impact**

***“When it comes to Business, Nothing Trumps Experience.”***

**Selected** **Accomplishments**

* Directed ‘Continuous Integration and Continuous Delivery’ project automating package delivery from manual build-and-deploy model to autonomous software deployment; reduced deployment cycle from 1 month to under 2 hours for most applications
* Designed & directed $1M Back-office Financial System interface linking 3 Healthcare billing systems to ERP Accounting System
* Directed single-source CRM design & development linking 1200+ locations, 4500+ employees with 800+ inter-related attributes
* Directed ERP consolidation acquisition for 44 C-Stores; engineered matrixed communications solution across 125 C-Stores
* Developed and led PCI compliancy POS hardware/software re-imaging initiative serving 125 C-Stores and 5 divisions
* Reduced customer billing time-cycle from 30 to 3 days through ERP manufacturing suite implementation
* Reduced DSO by 2 days, collected $20M 1st month; RFP through implementation of Automated Credit Collection software
* Reduced labor overhead by 20%, grew branch sales by 15% through increased inventory visibility with Retail-to-Manufacturing ERP implementation with deployment of hardware, software, scanners and Wi-Fi- platform
* Eliminated $750K in labor 1st year, $1.5M 2nd year with $116K capital investment; designed, developed and implemented Manufacturing End-of-Line Scanning solution with integrated real-time Intranet Dashboard

**Technology**

**Skills** **&** **Qualities**

**Leadership**

**Business Acumen**

*Page:* *1 of 4*

”**The task of the leader is to get his people from where they are to where they have not been**.”~ *Henry Kissinger*

|  |  |  |  |
| --- | --- | --- | --- |
| * Application Development | * Context Awareness | * Strategic 360o Vision | * Value vs. Benefit vs. Risk |
| * Business Intelligence (DW) | * Agile, Scrum, Feature Team | * Adaptive Motivation | * Cross-functional Influence |
| * Infrastructure & Networking | * Portfolio Management | * Strategic common purpose | * Competitive Analysis |
| * Enterprise Solutions | * Connected solutions | * Performance-based culture | * Process Impact |
| * Development Operations | * Conflict Resolution | * Cross-team Collaboration | * Performance Metrics |
| * Deployment & Integration | * Coach & Mentoring Talent | * Operational Tactician | * Think differently! |

*Page: 2 of 4*

**Selected** **Professional** **Summary**

**Barnet** **R.** **Hellman**, PMP│CSM

**SCALEARC, INC.**Jan. 2015 to Present

$32 M Private │*SQL Proxy & Database Traffic Management Software*

“The successful warrior is the average man, with laser-like focus” *~ Bruce Lee*

**Program Director** (Consultant)

* Led team to a successful $11M ELA with Dell for solutions integration increasing database utilization and, data compliance
* Supported client business development and client project management DevOps implementations

**EXPERIS** (**Onsite** **@** **Dell**, **INC**.) Apr. 2013 to Dec. 2014

$26 B Public │*Personal Computers /Software /Consulting Services*

**Program Manager** (*9/14 – 12/14)* (Consultant)

* Lead a 90-person Engineering Operations (DevOps) team supporting eDell (Dell.com) business unit enabling a projected $12B revenue and $2.05M annualized cost avoidance consisting of 7-Connected Programs with 34-projects directing 10-Project Managers
* Supported leadership in increasing their profile by increasing business outcome and project productivity
* Trained staff on agile project methodologies providing for faster concept to production delivery

**Program / Project Manager** *(7/14 – 12/14)* (Consultant)

* Chief of Staff for Engineering Operations team; directed weekly Ops Review providing project C-Level updates
* Directed ‘Continuous Integration and Continuous Delivery’ project automating software delivery from manual build-and-deploy model to autonomous deployment; reduced deployment cycle from 1-mo. to under 2-hrs., for most applications
* Directed ScaleArc software integration of SQL proxy, HA Failover, and Database Traffic Management for Dell.com Black Friday and future high-volume events; Developed and coordinated on-site ScaleArc training for 200+ developers in 3 countries

**Technical Program Manager & Portfolio Manager** *(4/13 – 7/14)* (Consultant)

* Developed “point-in-time” resource team and budget reporting for managing program & portfolio mix to quarterly budgets
* Directed 23 Technical Program Managers managing 60+ Application (Elements, and eCommerce) foundation development projects
* Managed, worked with, and directed three (3) development teams consisting of 120+ US and India resources re-deploying Dell.com
* Developed “Productization” process for decomposing web parts for package resale to & use by customers
* Developed, presented and received approval for single Site Search strategy consolidating 5 individual applications to a single solution

**HANGER**, **INC**.Jun. 2011 to Apr. 2013

$1.5 B Public │*Orthotic & Prosthetic Services /Medical Device Mfg. /Patient Care Provider*

**Sr. Manager, Corporate Systems**

Directed design, development, and support for program portfolio consisting of 78 enterprise web- and process- based applications

* Directed Web Services, Business Intelligence/Data Warehouse, & Development IT teams for delivery and integration management of revenue-generating and expense capture systems for Finance, Tax, & Human Resources departments
* Designed and directed development of 3-tier data repository – Operational Data Store (ODS), Data Warehouse, Analytical Cubes – for on-demand Financial and Clinical Operations analytic metrics
* Designed & directed consolidation of 5 disparate applications producing a single-source CRM directory linking 1200+ locations, 4500+ employees to 800+ inter-related attributes for consumption by 40 web- and process- based applications
* Designed, lead, & directed deployment of custom Finance SOX compliant web- and process- based application connecting 865+ sites, two (2) EMR/EHR systems and a 3rd-party Revenue Cycle Management Processing solution to ERP Finance system
* Designed and lead automation of Coupa SAAS Procure-to-Pay solution integrating to ERP Finance system with Single Sign-on, User Authorization, Expense/Audit Analytics, Daily delta Ready-to-Pay Invoicing, and Paid Invoices processing

Responsible for all financial-based capital and operational IT projects

* Ensured PMO and Audit compliance for solution life cycle development (SDLC)
* Implemented culture change within responsible IT units reporting into the CIO focusing staff impact on company earnings
* Supported leadership in increasing their profile by increasing business outcome and project productivity

**TEXAS** **DEPARTMENT** **OF** **STATE** **HEALTH** **SERVICES** (DSHS) Feb. 2010 to Dec. 2010

Gov’t │*State Health Services Provider to Public & Mental Health Needs*

**Manager/Team Lead** (Consultant)

**Center for Services of Design Architect**

Oversaw application program and portfolio gap analysis

* Directed research and analysis of the application and infrastructure portfolio for remediation, transformation, and applicability under US Final Rules 42 CFR 412, 413, 422, 495 & 45 CFR Part 170

Produced EHR (Electronic Health Records) internal White Papers for US Final Rules

* 42 CFR Parts 412, 413, 422, & 495 - Medicare & Medicaid Programs: Electronic Health Record Incentive Program
* 45 CFR Part 170 - Health Information Technology Standards and Certification Criteria and Certification Programs for Health

**FIKES WHOLESALE, INC.** Apr. 2008 to Nov. 2009

$480 M Private │*Wholesale Fuel /Retail Stores /Fleet Fuel Dealer /Mfg. /ATM /Charter Jet Services*

**Chief Information Officer**

Member of Executive staff directing and executing cross-functional, cross-company ERP and Business Management solutions

* Managed P&L, ROI analysis, employee on-boarding/off-boarding, review process, annual $1.5M IT budget
* Created and presented strategic planning, technology business solution deployment, programming services, and venture proposals
* Achieved 2-year IT external intrusion audit and internal policy compliancy with ‘above average’ rating
* Advised Senior Leadership Team on $2M land acquisition, C-store built-out, and revenue building

Established design, development, and support of IT program portfolio

* Conceptualized and directed ERP consolidation for acquisition of 44 C-Stores effectively reducing overhead labor spend by 50%
* Directed & lead NACS standards alignment of Corporate Price Book and Brand Product Codes for financial analytic metric
* Implemented ERP Rebate Manager software integration finding and collecting $200K in quarterly vendor rebate

“**If nothing ever changed, there would be no butterflies**...” *~Thomas Edison*

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**Selected** **Professional** **Summary** (*continued*)

**Barnet** **R.** **Hellman**, PMP│CSM

* Developed budget & directed $5M PCI POS compliancy reimaging rollout initiative for 125 C-Stores reducing store and HQ labor
* Proposed & directed implementation of Skyline Product’s PriceAdvantage ERP saving 90 hrs./year per store across 144 C-stores
* Directed integration of scanned receiving, receipting, ordering and label printing saving 250+ hrs./year per store
* Increased corporate visibility and reconciliation of vendor pricing with 150% reduction in invoicing errors
* Designed & led single-source data and telephony solution consolidated high-availability network; Increased availability and uptime
* Achieved faster time-to-repair Maintenance Service requests through integrated real-time unified web-portal
* Provided real-time response for pricing adjustments through enterprise expansion of IT-based Help Desk system

Reduced Technology spend by 10% within the first 6 months through single-source purchasing

* Realized $36K 1st year savings through consolidating enterprise POTS; estimated 2nd year savings $60K
* Realized $150K 1st year savings through consolidating enterprise cellular service

**WALTON** **SIGNAGE** Jan. 2007 to Dec. 2008

$27 M Private │*Corporate Signage Manufacturer*

**Chief Information Officer**

Member of Executive staff directing course of company for expanding customer jobs

* Provided strategic planning, technology business solution deployment, programming services, and venture proposals
* Directed and implemented integration of a B2B e-procurement web-portal

Reduced customer billing cycle from 30 to 3 days; increased sales orders intake, automated tracking visibility and order strategy

* Directed implementation of cross-functional manufacturing “job-shop” ERP suite and Business Management applications
* Analyzed, modeled and wrote manual business processes for integration into new automated manufacturing ERP system workflow
* Increased sales orders intake to 200 per day and tracking through SharePoint Portal with ERP integration
* Produced 2-year ROI directing enterprise Document & Content Management integration with ERP

**REXEL**-**USA** (subsidiary of Rexél le Grôupé) Aug. 2005 to Dec. 2006

$5.1 B US ◈ $29 B Fr. │ *Wholesaler-Distribution-Mfg. /Energy /Electrical /Lighting /Data-com Equipment*

**PMO** (Consultant)

Built Project Management Office (PMO) designing structure, policies and procedures

* Implemented PMI and agile methodologies for project initiation, analysis, delivery, and compliancy

Led 7 high-impact projects including, Content Management, Credit Collection, Infrastructure redeployment, and Customer EDI

* Reduced DSO by 2 days and collected $20M outstanding within first month through directed acquisition, RFP creation through implementation, of an Automated Credit Collection application, cutting labor costs by 30% via office consolidation
* Directed $49M in capital acquisition and $78M operating expense leading reengineering of enterprise network infrastructure with secure primary and fail-over data centers; Responsible for decision-making for network, communications, servers and SAN
* Provided 3-year ROI on $3M budget integrating 3rd party Document Content Management application to Oracle e-Business Suite directing enterprise acquisition, RFP creation through implementation, reducing paper processes by 10% and labor by 20%
* Spearheaded EDI Steering Committee for multiple Transaction Set implementations across 4 legacy systems

Responsible for Vendor and SOX compliancy initiatives

* Collaborated with internal Audit & external SOX consultancy firm to meet compliancy requirements
* Developed documentation and test scenarios for assertions and control-points for IPO compliance

**GOODMAN** **MANUFACTURING**, **LLP** Feb. 2004 to Aug. 2005

$24 B Private │*Manufacturer /Wholesale /Distributor of HVAC & Insulated Duct*

**Director**, **IT** **Systems**

Developed and led high-profitable, cross-functional specialty projects solving on-going business concerns

* Eliminated $750K in labor against $116K in capital in 1st year, created 2nd year savings of $1.5M, spearheading 21-line HVAC Manufacturing End-of-Line Scanning initiative
  + Designed, developed, and implemented line scanning software supporting Manufacturing QA and Operations teams
  + Achieved integration with MAPICS and PkMS applications providing real-time Intranet manufacturing scan data metrics
* Implemented Manufacturing-to-Retail ERP solution (HW, SW, scanners, Wi-Fi) platform deployment reducing labor overhead by 20% and growing branch sales by 15% through increased inventory visibility
* Designed, configured, led Engineering of Dual-Opposing redundant Dark-Fiber providing “Always-On” connectivity of 3-Data Centers

Directed PMO, BPI and SOX compliancy initiatives collaborating external SOX consultancy firm

* Developed test scenario documentation for assertions and control-points for IPO compliance
* Designed structure and augmented strategies and BPI practices for newly formed PMO

**FOCUS** **OF** **THOUGHT** Jan. 2001 to Dec. 2003

$1.5 M Private │ *Business* *& Technolog*y *Solutions / DevOps* *Svc / Venture* *Proposals*

**Vice** **President, Information** **Technology** (Consultant)

* Provided strategic plans, business solutions, technology deployment, programming services and venture proposal development
* Reduced customer demand and traffic to Call Center, Support Services, and IT staff by 80% through inbound solution integration

**STARFISH** **TECHNOLOGIES** Jan. 1990 to Feb. 2001

$ 2 M Private │*Americas /EU /APAC*

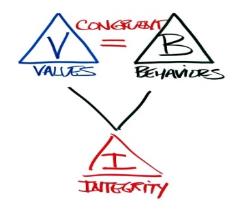
**Chief** **Information** **Officer** (Principle Consultant)

EGG Technical Services United Way/Capital Area JC Penney Nature Company Marketplace Systems

Oshman Sporting Goods Mill**s** Fleet Farms Ikon Office Systems Viking Freight System Central Freight Lines

TX Worker's Comp. Fund Farm Credit Bank of TX Mattel SpA (Benelux) Mattel GmBH (Germany) Discovery Toys

“**The world we created is a product of our thinking; it cannot be change without changing our thinking**.” *~ Albert Einstein*



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*“Working alongside Barnet, learned he had an astute ability to drive projects and oversee the tangible methods to expedite processes and integrate systems.*

*[He] was instrumental in consolidating 2-retail orgs into 1-platform, simplifying reporting & analysis functions. He worked diligently…for 3-mos and was the driving force behind a 40-hr. rollout to complete the conversion.*

*Barnet has an innate ability to cut through mire and establish agendas for discussion* *(without being sidetracked). A born Leader [he] kept all [on the] Task Force focused on priorities and the goal.*

*Barnet has terrific people skills and leads with authority and conviction. As Task Force Leader, no one walked away feeling belittled or attacked. He’s able to establish appropriate turf for discussion without disharmony and was able to juggle a myriad of topics and impart information critical to the situation.*

*When I left, Barnet was establishing a process to bring Fikes into compliance with POS PCI HW/SW reimaging and I am confident that it was a success also.”*

***Mike******Hinshaw****, Executive VP of Retail*

*CEFCO Convenience Stores*



**What** **People** **Are** **Saying** **About** **Me**

**B**arnet’s **E**quation **S**uccess **T**raits!

**Odds**-**N**-**Ends**

**Barnet** **R.** **Hellman**, PMP│CSM

*“ [Your leaving] that’s a big loss to our Continuous Delivery effort. You brought Project MGMT. discipline & ownership to this effort.”*

***Geoff Meyer****, Dir. SW Test & DevOps, Dell, Inc.*

*“[It] was a privilege working with Barnet; he always executed at a high standard with enthusiasm & commitment. As Manager of the App Dev Team for BI & FIN, [he] led-by-example and delivered a high quality product that added value to customers.[His] ability able to gather data to help his clients make business decisions on difficult initiatives was greatly appreciated.”*

[***John McDermott***](https://www.linkedin.com/profile/view?id=13653027&authType=name&authToken=uksp)*, Sr. Manager, ECG Mgmt. Consultants, Inc.*

*“…Great job! At the end of the day, Dell needs guys like you.”*

***Matt Vann***

*SW Engineer, Dell, Inc.*

|  |  |  |
| --- | --- | --- |
| **Year** | **Organization** | **Selected** **Publications** ✍ **Presentations** **Honors** 🏆 **Certifications** 🎓 |
| 2014 | Scrum Alliance | Certified Scrum Master Certification (CSM) |
| 2012 | Hanger, Inc. | ‘The 360o Leader’, Executive IT presentation; excerpts from John C. Maxwell |
| 2012 | Hanger, Inc. | Corporate Brand Ambassador - Internal & External Development Use |
| 2011 | Project Management Institute | Project Management Professional Certification (PMP), No. 1437295 |
| 2011 | Austin Community College | PMP Certification & Microsoft Project 2010 Certification |
| 2008 - 2009 | Fikes Wholesale, Inc. | Technology Exchange Seminar -Remote Network Infrastructure presentation |
| 2007 | Gap International | Executive Leadership & Executive Challenge Course seminars |
| 2005 | Price Waterhouse Cooper | Sarbanes-Oxley Seminar Series “Changes Affecting CFO / CIO” seminar |
| 2004 | RFID World | RFID in Industry Boot Camp seminar |
| 2003 | IBM Corporation | Business Acumen Leadership Series seminar |
| 1990 - 1996 | COMMON, IBM Users Group | Project Management courses (Director, World Technology Group) |
| 1992 - 1994 | IESC | Project Facilitation / Strategic & Tactical Systems Development course |
| 1986 | AICCP | Certificate of Computer Professionals (CCP), No. 1R3065 |
| 1986 | AICCP | Certificate of Data Processing (CDP), No. 830982 |
| 1986 | AICCP | Certificate of Data Processing (CDP), No. 830982 |

*“Education's purpose is to replace an empty mind with an open one.”*

*~* **Malcolm** **Forbes**



“The school of hard knocks is an accelerated curriculum” **~** **Menander** **of** **Athens**

**Education** **& Certifications**



SCRUM ALLIANCE

**Certified** **Scrum** **Master**

USAF ACADEMY

**Aerospace** **Engineering**

AUSTIN COMMUNITY COLLEGE

**PMP** **Certification** (PMI certified)

**Microsoft Project Certification**

WORCESTER STATE COLLEGE

**B.S.** **Science**

Math/Data Processing

Suma cum Laude

PROJECT MANAGEMENT INSTITUTE

**Project** **Management** **Professional**

PMI member, Austin Chapter

“**One’s Mind, once stretched by a new idea, never regains its original dimensions**.” ~ *Oliver Wendell Holmes, Sr.*